

Managerial Design - working with leaders to drive improved, business results

In operation for more than thirty years, Managerial Design is based in Oakville at Briarwood Business Park but has clients all over the world.

Managerial Design is a management consulting firm that works with leaders and their organizations to drive improved, sustainable business results. More specifically, it gives leaders the leverage required to manage change and improve results, in less time with more certainty.

In operation for more than thirty years, Managerial Design is based in Oakville at Briarwood Business Park but has clients all over the world. This international presence is the result of Managerial Design's unique value proposition which includes a belief that the answers to the most important questions are to be found within the client's organization, and what is missing is an effective and efficient process and facilitation for finding those answers.

• Often leaders, regardless of type of business or industry, are confronted with challenges that

look like the following: "success" is not well defined; the path to get there is unclear; the leadership team is not aligned; hard work and scarce resources are focused on the wrong things; and processes exist but are by no means optimized.

Once the client's business challenge is well understood, Managerial Design's key role is to enable the change required in the organization by designing and deploying a management system for them.

But management systems alone will not affect change completely. It is essential to engage the people in any culture change required to build a high performance organization.

Managerial Design's approach engages the right people in the right conversations at the right time to cultivate buy-in and commitment to

change. This is often where Managerial Design provides its greatest value-add and differentiates itself from other consultancies.

Because Managerial Design works with leaders to confront these types of challenges, specific industry expertise is not required of its consulting staff, but rather significant overall business knowledge and an understanding of human behaviour and dynamics within organizations.

Some of the industries where Managerial Design has worked include manufacturing, financial services, construction, retail, distribution, packaged goods and technology

With just under thirty staff, Managerial Design is a bustling, boutique consulting firm with interesting and varied engagements to fulfill.

Its clients say it best and in-depth interviews with Presidents of some of its client companies can be found at www.managerialdesign.com



**MANAGERIAL
DESIGN**

We are a unique consulting firm which has worked over many years with the executives of well-recognized companies. Owned and operated in Oakville, Ontario.

**40% of our work is in Canada
40% in the USA
20% in Europe**

Help leaders be more successful by making their organization more effective through implementing and sustaining an Organization Effectiveness Program (OEP).

Passion + Courage + Process = Results

Managerial Design has been serving clients for over 30 years and has undertaken engagements in over 20 countries. Across our consulting team, we have the ability to work in four languages.

If you have time, our website tells some great stories
www.managerialdesign.com

**WE CONSISTENTLY
DELIVER RESULTS
IN COMPLEX
ORGANIZATIONS
ACROSS MANY
INDUSTRIES AND
GEOGRAPHIES IN:**

Manufacturing
Service
Distribution
Consumer Products
Technology
Financial Services
Mining
Venture/Portfolio
Investors
Aerospace
Construction